



### Who We Are

HEALTHeLINK is a not-for-profit organization and is governed by healthcare providers, insurers, and representatives from the Western New York community.

Our mission is to provide fast, secure access to clinical information to improve quality and control healthcare costs for our community.

For additional information about HEALTHeLINK, visit our web site at [www.wnyhealthelink.com](http://www.wnyhealthelink.com).

### HEALTHeLINK Data Sources

Sources of Data	ADT	Laboratory Reports	Radiology Reports	Transcribe Reports	Medication History
<b>Regional Reference Labs</b>					
Quest		10/30/08			
<b>Hospitals</b>					
Kaleida Health System	6/24/08	8/8/08	8/8/08	8/8/08	
Catholic Health System	7/22/08	8/19/08	7/25/08		
ECMC	11/1/07		12/2/09		
Roswell Park Cancer Inst.	9/9/09	9/14/09	9/22/09	9/15/09	
Niagara Falls Memorial	10/1/09		10/1/09		
WCA of Jamestown	11/2/09	11/20/09	11/10/09	11/20/09	
Mt. Saint Mary's	12/14/09				
<b>Other Sources</b>					
Surescripts					9/1/09
Rx Hub					1/1/09

Total Clinical Results in HEALTHeLINK .....19.5 million  
 New results each month.....1.4 million

## HEALTHeLINK Application News and Updates

### Medication History

- Pharmacy prescription fill data (Rx dispensed by the pharmacist to the patient) from SureScripts is now included in the Medication History Query
- Any HEALTHeLINK user who is involved in the delivery of care can now perform a Medication History Query

### e-Prescribing

- Any authorized user can now perform an Eligibility Query. This allows users to determine Insurance Eligibility and gives them the ability to e-prescribe to Mail Order Pharmacies.
- The system now records the difference between the signer of record and the physician of record
- Auto-refills now come into the system for MEDCO

## EMR Learning Lab

If you are thinking about purchasing an EMR or you are actively evaluating your options, the HEALTHeLINK Learning Lab is open and available for your use. This resource is available to the physicians and practices in WNY and the seven HEALTHeLINK EMR vendor partners to assist in the evaluation and selection process and to learn how an EMR will interface with HEALTHeLINK to seamlessly and securely exchange clinical information between treating physician practices.

Throughout the year, various open house events are scheduled where multiple vendors will exhibit their products. The first open house was held on December 3, 2009 and attended by 15 practices who were able to spend time with 6 EMR vendors. In addition, a practice can work with any of the select EMR vendors to schedule time in the lab to review their product.

Visit our web site ([www.wnyhealthelink.com](http://www.wnyhealthelink.com)) for the schedule of open house events and for additional information about the lab.



## Connecting Practice EMRs

*Sending referred patient clinical data from your EMR package to the referred physicians EMR with the click of a button*

HEALTHeLINK was selected as the implementation partner for a group of WNY healthcare leaders, awarded a Grant from MSSNY to advance clinical data exchange in WNY. The local healthcare consortium members are CIPA, Buffalo Medical Group, Dent Neurological, Lifetime Health Medical Group and UB MD. The consortium members are working with HEALTHeLINK and their various EMR vendors to develop the new service named Advanced Interoperability.

Besides being a mouthful, the new service will leverage the latest in technologies and standards to automate the referral process between providers employing the select EMR vendors' products. The new service is requiring groundbreaking software development for both HEALTHeLINK and the EMR vendors to exchange a standard clinical summary for a patient being referred and return a resulting summary from the consult. As the service is proved out with the initial sponsors, HEALTHeLINK will offer the service as a standard offering to any provider with an EMR willing to collaborate in deploying the required technologies and standards.

## EMR Adoption Program

*Introducing the Payer Sponsored EMR Adoption Program*

The need to reform our healthcare system continues to dominate the news headlines. Regardless of the direction that actual reform takes, we know the new foundation will be based upon automation of the system. In fact, the federal stimulus program and various New York State programs have already awarded grant funding to accelerate the automation within healthcare. In addition, our three local Health Plans (HealthNow, Independent Health and Univera Healthcare) are sponsoring a program to increase the adoption of electronic medical records (EMR) in our community. The Health Plans believe that EMRs connected to the regional information exchange (HEALTHeLINK) will help improve the quality and efficiency of healthcare in our community. The Health Plans will provide some dollars to offset the cost of purchasing an EMR and also fund services that will help ensure the providers achieve "meaningful use" of these systems and allow them to qualify for federal stimulus dollars (up to \$44,000 per clinician).

HEALTHeLINK is managing the program for the Health Plans. The program officially began this January and applications are being taken until the end of June 2010. The program is intended to support up to 500 clinicians (physicians and mid-level providers). The program is targeting primary care practices including OB/GYNs and pediatrics. For more information you can go to our web site at [www.wnyhealthelink.com](http://www.wnyhealthelink.com) and review information about eligibility criteria as well as access an application for the program.

### Data Sources

HEALTHeLINK is proud to announce the addition of the following results data feeds:

- WCA of Jamestown (ADT, laboratory, radiology, and transcriptions)
- Mt. Saint Mary's (ADT)
- ECMC (Radiology)

The following have agreed to be participants and will be supplying data in the next few months:

- United Memorial Medial Center
- Windsong Radiology
- WNY Imaging
- Spectrum Radiology
- Southtowns Radiology
- Parkland Imaging
- Physicians Imaging

### Participants

HEALTHeLINK would like to welcome the following new participants:

- Advanced Podiatry Services
- Isoceles Garbes, MD
- Retina Consultants of WNY
- Southwestern Medical Assoc.
- Children's ENT
- Vascular Interventional Associates
- UB Pediatric Allergy and Immunology
- Concord Medical Group
- Alain Eluard, MD
- Carlos Martinez, MD
- Southtowns Neurology
- UBMD- Jefferson Family Medicine
- Sweet Home Family Medicine
- ENT Of WNY
- ENT Medical
- Spectrum Radiology

Total participating practices: 82  
 Total participating providers: 228  
 Total Users: 1,438

For a complete list of all the participants, visit:  
[www.wnyhealthelink.com/Home/Physicians/Participants](http://www.wnyhealthelink.com/Home/Physicians/Participants)